



# The Coleman® Echelon™ series.

## The only gear you need to succeed.



With striking good looks, quality, and the Coleman® tradition of rugged reliability, the new Echelon™ air conditioners literally blow the competition away. In a feature-by-feature comparison of consumer and dealer needs and desires, Echelon is second to none. Only Coleman® gives you the contemporary style,

quiet operation, and energy efficiency that today's consumer demands. And dealers profit with faster installation and easier servicing.

The Coleman® Echelon series, the new gear designed to get your business growing.

*Full end access panel and sliding control box for quick and easy service access to internal components.*

*Extruded steel construction and powder paint for long-term durability in harsh environments. Cabinet and screws salt-spray tested for over 1000 hours.*

*Isolated compressor compartment separates components for easier service and noise reduction.*

*All scroll compressors provide quiet, efficient and reliable comfort.*

*The rustproof composite base pan distributes and dampens sound and the flexible design features easy to integrate multiple functions.*



*A decorative coil guard and polymer mesh provides the ultimate coil protection.*

*Unique side discharge service valves for fast and simple connections.*

*Available with environmentally friendly R-410A refrigerant.*



The Indoor Outfitters™



# Compare and See How Echelon™ Blows the Competition Away

Model Series	Lennox® Signature™ HSX15	Carrier® 38TXA	Trane® 13 XLi	Coleman® Echelon™ 3S
<b>Features</b>				
SEER	12.0-15.0	12.2-14.0	11.0-13.0	12.5-14.5
Refrigerant	R-410A	R-410A	R-410A	R-410A
All scroll compressors	YES	YES	No	YES
Sealed contactors w/lugs	No	No	No	YES
Standard high and low pressure switches	YES	YES	No	YES
1000+ hours salt-spray tested cabinet and screws	No	No	No	YES
Coil hail protection	No	YES	YES	YES
Polymer mesh coil protection	No	No	No	YES
"I-beam" fan grill	No	No	No	YES
Industrial designer influence	No	Somewhat	YES	YES
Automotive quality logos	No	No	No	YES
<b>Sound</b>				
Advertised sound level	"as low as 67 dB"	"...16 Carrier 38TXA ...equal one typical a/c"	"sound ratings as low as 72 dB"	"sound ratings as low as 69 dB"
Actual dB range – ARI 270 @ 95°F	67-71	70-78	74-78	69-72
Composite base pan	No	No	YES	YES
Isolated compressor compartment	YES	No	No	YES
Composite bulkhead	No	No	No	YES
<b>Dealer Features</b>				
Solid core filter-drier	YES	YES	No	YES
Plug-in fan motor	No	No	No	YES
X-large easy access door	YES	YES	No	YES
Full-end access door handle	No	No	No	YES
Angled service valves	No	No	No	YES
Slide down control box	No	No	No	YES
<b>Marketing Features</b>				
Compressor/Unit warranty	10 Yr/5 Yr	10 Yr/5 Yr	10 Yr/10 Yr	10 Yr/5 Yr
National promo's	YES	YES	YES	YES
Contemporary consumer design	No	Somewhat	Somewhat	YES
Business solutions program	No	Alliance	No	Liberties
National advertising	YES	YES	YES	YES

